

Commercial Sales Executive.

If you're an experienced Sales professional with a talent for finding new business – this is the ideal role for you.

Due to continued growth in The Danwood Group we are seeking individuals who feel they have necessary attributes to compete in today's business, for our high energy, high impact, professional Eastern commercial sales force.

The Opportunity

Applying your talent for new business and achieving all personal targets set through self-generation and incoming sales leads, The successful candidates will spend the early part of their Danwood experience understanding our proposition and will work closely with Regional Sales Managers. You will be expected to Canvas on foot, make telephone cold calls daily and accompany Sales Managers on business meetings.

Personal Qualities

- Ambitious and dedicated individual
- Driven to achieve and exceed targets
- Excellent communicator
- A Charismatic personality
- A "can do" attitude to everyday challenges
- Disciplined and methodical approach to work
- Commercially astute and business aware
- An understanding of an IT infrastructure in the business environment would be advantageous

Who are we?

Established in 1971, The Danwood Group has grown to the largest independent suppliers of office solutions in the UK and Ireland.

What do we offer?

In return we offer a generous pay with excellent bonus and benefits expected of such a position, including PDA, Laptop, Company Car, and Pension

If you relish the opportunity of working in an exciting atmosphere, and have the ability and desire to shine in a key role please send your CV details to salesrecruitment@danwood.co.uk